



Question & Answer Document

Request for Proposals: Atlantic Wind Energy Supply Chain Assessment & Pathways for Supply Chain Development

Question #	RFP Section #	RFP Page #	Question	Response
1	2.1	3	Under the first listed project objective, what is meant by “development and production”? Does this refer to project development functions, production of materials, production of electricity, etc?	The RFP is referring to the development of onshore and offshore wind farms from start to finish, and all that entails, including the production of electricity.
2	3.0, Part 1	4	Is the successful bidder to define the development scenarios referenced or will these be provided by MRC? If the successful bidder is responsible, will MRC offer guidance on what is expected (I.e. how many scenarios to consider)	It is expected that the successful bidder define the development scenarios referenced. The scenarios will be in accordance with existing provincial plans and will also take into consideration future electricity and green hydrogen demand that could be fulfilled through Atlantic onshore and offshore wind. The consultants will receive guidance from MRC and are also expected to liaise with relevant stakeholders (in particular, Atlantic provincial governments and utilities that have set targets/strategies and integrated resource plans/forecasts for future renewable energy development). MRC will provide input to the consultant on how many scenarios and the scope of those we are looking for.
3	3.0, Part 1, a	4	Is “demand” to be considered at the local (i.e. provincial), regional (i.e. Atlantic Canada), national, North American, or global level?	This would be at the regional (Atlantic Canadian) level and would be directly connected to the scenarios developed.
4	3.0, Part 1, e	4	Does this refer to certifications required by supply chain companies (i.e. OEMs, Tiers 1-3, local companies, etc.), workforce, or both?	The RFP is referring to certifications required by supply chain companies (i.e. OEMs, Tiers 1-3, local companies, etc.)
5	3.0, Part 1, e	4	Is there any particular software or modeling requirements or preferences for determining projected job numbers?	That is at the discretion of the successful bidder

6	3.0, Part 3	7	What are the expected public-facing materials that will be produced as a result of this scope?	It is expected that the consultant provide a high-level overview/summary of the report that can be posted, with a link to the full report. A presentation/slide deck is also part of the requirements, with the consultant participating in several workshops and webinars in the Atlantic provinces.
7	3.0, Part 3	7	Will the final report be public facing?	Yes, the final report will be available publicly
8	3.0, Part 3	7	Will it be required to deliver a presentation in each Atlantic province?	Yes, a project presentation will be required in each Atlantic province. The aim is to hold those all within a 1-week period.
9	3.0, Part 3	7	Do all team members need to be present in person or can we be represented by core team members with subject matter experts dialing in as required?	Not all of the team members need to be present - a core team (or person) would be fine
10	6.0	8	What is the tax rate to be considered?	Nova Scotia tax rate, which is 15%.
11	6.0	8	Is the \$326,000 project cost a hard ceiling, or would a proposal in excess of it still be considered?	The project cost listed in the RFP is fixed. Proposals that come in above that amount will not be considered.
12	7.0	9	Are you able to further extend the submission deadline any further?	No, the deadline has already been extended by a week (from July 12 to July 19) and will not be able to be extended any further.
13	General	General	Should considerations be given to a green hydrogen supply chain given many OSW/onshore wind projects will be used for hydrogen production?	This can be referenced but the successful consultant is not expected to provide an analysis of supply chain requirements for green hydrogen production as it relates to onshore and OSW wind. However, development scenarios for onshore and offshore wind should contemplate future green hydrogen demand for domestic and export use.
14	General	General	Are separate reports expected for each province?	No, the report should encompass Atlantic Canada as a region. However, when looking at the development/demand scenarios of each province, supply chain requirements and job numbers could be illustrated, but this is something that the steering committee and MRC would discuss further with the consultant. Note that it is expected that there is distinct information for onshore wind and offshore wind (this could potentially be envisioned as two reports – or two parts as we’ve indicated in the RFP).
15	General	General	Should the decommissioning phase of the project development lifecycle be considered in the supply chain assessment? Likewise for sector support functions (i.e. insurance, legal, accounting, etc)?	Yes - to decommissioning phase