

INFO SESSION: Opportunities for Atlantic Canada Supply Chain in Global Offshore Wind Developments

October 29, 2019 • 2:00 – 5:00 pm

Westin Nova Scotian, Harbour Suites
1181 Hollis Street, Halifax

Marine Renewables Canada and the Newfoundland and Labrador Environmental Industry Association (NEIA) recently commissioned studies to assess the supply chain opportunities for Atlantic Canadian companies to get involved in US and European offshore wind energy projects.

In partnership, we are hosting a session to present the results of the studies and support our member companies and others with interests in getting involved in the sector. The session is an opportunity to get an understanding of the business opportunities in offshore wind and develop a strategy to access the market. Key topics covered will include:

US Market

- Overview of US East Coast Offshore Wind Developments
- Assessment of the US East Coast Offshore Wind Supply Chain (supply chain and contract structure, existing supplier relationships, supply chain gaps, etc.)
- Barriers to Atlantic Canada Firms' Participation
- Implications of Special Purpose Offshore Wind Vessels and Ports
- Assessment of Atlantic Canada Industrial Supply Chain
- Enhancing Competitive Prospects of Atlantic Canada Industrial Supply Chain

European Market

- Research methodology and business categories analyzed
- Summary of challenges and barriers for each business category
- Typical pathways towards supply chain penetration in the industry
- Recommendations for each business category
- Recommendations for the region, across all categories

The session is open to MRC and NEIA members as well as non-members.

Member rate (MRC & NEIA Members): \$25

Non-member rate: \$45

AGENDA

- 2:00 – 2:10 pm **Welcome & Introductions**
Elisa Obermann, *Executive Director, Marine Renewables Canada*
Abbie Lacey, *Manager of International Business Development, NEIA*
- 2:10 – 3:10 pm **US Supply Chain Opportunities Study Results**
- John Dalton, *Power Advisory*
 - Bruce Cameron, *Envigour Policy Consulting*
 - Q&A - ALL
- 3:10 – 3:30 pm **Break**
- 3:30 – 4:30 pm **European Supply Chain Opportunities Study Results**
- Caron Hawco
 - Q&A - ALL
- 4:30 pm – 5:00 pm **Supplier success stories and lessons learned**
- Moya Cahill, *CEO, PanGeo Subsea*
 - *Others TBD*
- 5:00 pm **Closing**